

Oak Leaf Surgical Hospital
3802 West Oakwood Mall Dr
Eau Claire, WI 54701
(715) 831-8130

Type: GMS
Control: Partnership
Fiscal Year: 01/01/02 to 12/31/02

County: Eau Claire
Analysis Area: West Central (5A)
Volume Group: 2

| Selected Utilization Statistics | FY 2002 | All GMS Hospitals | | Analysis Area 5A | | Volume Group 2 | | FY 2002 vs. 2001 | |
|----------------------------------------|---------|-------------------|-------|------------------|-------|----------------|-------|------------------|-------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2001 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult medical-surgical | 9.8% | 57.4% | 0.17 | 40.7% | 0.24 | 30.0% | 0.33 | . % | . |
| Obstetrics | . % | 39.6% | . | 25.7% | . | 16.4% | . | . % | . |
| Pediatrics | . % | 48.0% | . | 19.5% | . | 6.4% | . | . % | . |
| Total hospital | 9.8% | 55.9% | 0.18 | 40.7% | 0.24 | 28.9% | 0.34 | . % | . |
| Average Census (Patients) | | | | | | | | | |
| Adult medical-surgical | 1.3 | 30.4 | 0.04 | 14.0 | 0.09 | 5.7 | 0.22 | . | . |
| Obstetrics | 0.0 | 3.9 | 0.00 | 1.5 | 0.00 | 0.2 | 0.00 | . | . |
| Pediatrics | 0.0 | 1.8 | 0.00 | 0.1 | 0.00 | 0.0 | 0.00 | . | . |
| Total hospital | 1.3 | 55.4 | 0.02 | 21.3 | 0.06 | 7.2 | 0.18 | . | . |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult medical-surgical | 1.6 | 3.9 | 0.42 | 3.2 | 0.51 | 3.3 | 0.50 | . | . |
| Obstetrics | . | 2.4 | . | 2.3 | . | 2.1 | . | . | . |
| Pediatrics | . | 2.4 | . | 2.1 | . | 1.8 | . | . | . |
| Total hospital | 1.7 | 4.3 | 0.40 | 3.3 | 0.52 | 2.2 | 0.78 | . | . |
| Surgical Operations | | | | | | | | | |
| Inpatient | 267 | 1,424 | 0.19 | 546 | 0.49 | 161 | 1.66 | . | . |
| Outpatient | 3,189 | 3,187 | 1.00 | 1,316 | 2.42 | 905 | 3.53 | . | . |
| Inpatient as % of all surgeries | 7.7% | 30.9% | 0.25 | 29.3% | 0.26 | 15.1% | 0.51 | . % | . |
| Outpatient Visits | | | | | | | | | |
| Non-emergency visits | 3,189 | 75,046 | 0.04 | 34,358 | 0.09 | 28,464 | 0.11 | . | . |
| Emergency visits | 0 | 14,086 | 0.00 | 6,829 | 0.00 | 5,806 | 0.00 | . | . |
| Full-time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 1.0 | 14.8 | 0.07 | 9.4 | 0.11 | 4.7 | 0.21 | . | . |
| Nurses, licensed | 35.3 | 160.1 | 0.22 | 68.9 | 0.51 | 29.7 | 1.19 | . | . |
| Ancillary nursing personnel | 7.8 | 54.3 | 0.14 | 29.3 | 0.27 | 8.9 | 0.88 | . | . |
| All other personnel | 14.3 | 384.2 | 0.04 | 155.7 | 0.09 | 78.0 | 0.18 | . | . |
| Total FTEs | 58.5 | 613.5 | 0.10 | 263.3 | 0.22 | 121.3 | 0.48 | . | . |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 7.3 | 14.6 | 0.50 | 20.7 | 0.35 | 23.2 | 0.31 | . | . |
| Nurses, licensed | 256.6 | 157.9 | 1.62 | 151.1 | 1.70 | 145.5 | 1.76 | . | . |
| Ancillary nursing personnel | 56.9 | 53.6 | 1.06 | 64.1 | 0.89 | 43.6 | 1.31 | . | . |
| All other personnel | 104.2 | 378.9 | 0.28 | 341.3 | 0.31 | 382.7 | 0.27 | . | . |
| Total FTEs | 425.0 | 605.0 | 0.70 | 577.2 | 0.74 | 595.0 | 0.71 | . | . |

| | | | | | | | |
|-------------------------|-------|--------------------|-----|--------------------------------|---|------------------|---|
| Total Hospital: | | Contract with: | | Medicare-certified Swing Beds: | | Newborn Nursery: | |
| Beds set up and staffed | 13 | Health maintenance | | Beds set up and staffed | 0 | Bassinets | 0 |
| Discharges | 4,278 | organization (HMO) | Yes | Discharges | 0 | Total births | 0 |
| Inpatient days | 467 | Preferred Provider | | Inpatient days | 0 | Newborn days | 0 |
| | | organization (PPO) | Yes | | | | |

Oak Leaf Surgical Hospital
Eau Claire

Inpatient Service Area

| Inpatient Service Area | Level of Service* | Beds Set Up and Staffed 12/31/02 | Discharges and Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|--------------------------------------|-------------------|----------------------------------|----------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| ----- | | | | | | | |
| General Medical-Surgical: | | | | | | | |
| Adult medical-surgical, acute | 1 | 13 | 284 | 467 | 9.8% | 1.3 | 1.6 |
| Orthopedic | 2 | 0 | 0 | 0 | . % | 0.0 | . |
| Rehab. and physical medicine | 4 | 0 | 0 | 0 | . % | 0.0 | . |
| Hospice | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Acute long term care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Other acute | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Pediatric, acute | 2 | 0 | 0 | 0 | . % | 0.0 | . |
| Obstetrics | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Psychiatric | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Alcoholism/chemical dependency | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| ICU/CCU: | | | | | | | |
| Medical-surgical intensive care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Cardiac intensive care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Pediatric intensive care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Burn care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Mixed intensive care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Step-down (special care) | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Neonatal intensive/intermediate care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Other intensive care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Subacute care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Other inpatient | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| ----- | | | | | | | |

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|-------------------------------------|------------------|------------------|------------|---------------------------------------|------------------|------------------|------------|
| ----- | | | | | | | |
| Administrators/asst. administrators | 1 | 0 | 1.0 | Radiological services personnel | 1 | 1 | 1.1 |
| Physicians and dentists | 0 | 0 | 0.0 | Occupational therapists | 0 | 0 | 0.0 |
| Medical and dental residents | 0 | 0 | 0.0 | Occupational therapy assistants/aides | 0 | 0 | 0.0 |
| Registered nurses | 11 | 31 | 34.3 | Physical therapists | 0 | 0 | 0.0 |
| Certified nurse midwives | 0 | 0 | 0.0 | Physical therapy assistants/aides | 0 | 0 | 0.0 |
| Licensed practical nurses | 1 | 0 | 1.0 | Recreational therapists | 0 | 0 | 0.0 |
| Ancillary nursing personnel | 6 | 2 | 7.8 | Psychologists | 0 | 0 | 0.0 |
| Physician assistants | 0 | 0 | 0.0 | Social workers | 0 | 0 | 0.0 |
| Nurse Practitioners | 0 | 0 | 0.0 | All other health professionals | 0 | 0 | 0.0 |
| Medical records personnel | 1 | 0 | 1.0 | All other personnel | 10 | 1 | 10.9 |
| Pharmacy personnel | 1 | 3 | 1.4 | ----- | | | |
| Clinical laboratory personnel | 0 | 0 | 0.0 | TOTAL | 32 | 38 | 58.5 |

Oak Leaf Surgical Hospital
Eau Claire

| Income Statement | | Assets | | Liabilities and Fund Balances | |
|---------------------------|--------------|----------------------------|--------------|----------------------------------|--------------|
| Gross patient revenue | \$24,450,856 | Cash and cash equivalents | \$71,049 | Current liabilities | \$1,462,129 |
| Less deductions | 9,937,742 | Net Patient receivables | 2,714,150 | Long-term debt | 6,069,087 |
| Net patient revenue | 14,513,114 | Other receivables | 0 | Other liabilities | 0 |
| Plus other revenue | 1,875 | Land, bldgs and equip: Net | 9,898,931 | Subtotal | 7,531,216 |
| Total revenue | 14,514,989 | Other assets | 140,900 | | |
| Less expenses | 12,654,130 | | | Unrestricted fund balance | 5,293,814 |
| Nonoperating gains/losses | -4,334 | Total Assets | \$12,825,030 | Total liabilities & fund balance | \$12,825,030 |
| Net Income | \$1,856,525 | | | Restricted fund balances | \$0 |

| Selected Financial Statistics | FY 2002 | All GMS Hospitals | | Analysis Area 5A | | Volume Group 1 | | FY 2002 vs. 2001 | |
|------------------------------------------------|---------|-------------------|-------|------------------|-------|----------------|-------|------------------|-------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2001 | Ratio |
| Gross Rev as % Total Gross Patient Revenue | | | | | | | | | |
| Medicare [\$7,958,606] | 32.5% | 41.7% | 0.78 | 43.8% | 0.74 | 45.6% | 0.71 | . % | . |
| Medical Assistance [\$539,178] | 2.2% | 9.0% | 0.24 | 7.8% | 0.28 | 7.8% | 0.28 | . % | . |
| Commercial [\$14,953,060] | 61.2% | 43.2% | 1.41 | 42.3% | 1.45 | 39.7% | 1.54 | . % | . |
| All other [\$1,000,013] | 4.1% | 6.1% | 0.67 | 6.1% | 0.67 | 6.9% | 0.59 | . % | . |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | |
| Medicare [\$6,567,532] | 26.9% | 23.7% | 1.13 | 23.2% | 1.16 | 21.9% | 1.22 | . % | . |
| Medical Assistance [\$279,717] | 1.1% | 6.0% | 0.19 | 4.9% | 0.23 | 4.0% | 0.28 | . % | . |
| Commercial [\$2,743,661] | 11.2% | 9.4% | 1.19 | 6.5% | 1.74 | 6.1% | 1.83 | . % | . |
| Charity care [\$0] | 0.0% | 1.2% | 0.00 | 0.8% | 0.00 | 0.7% | 0.00 | . % | . |
| All other [\$346,832] | 1.4% | 1.4% | 1.00 | 1.0% | 1.37 | 0.9% | 1.66 | . % | . |
| Total deductions [\$9,937,742] | 40.6% | 41.7% | 0.97 | 36.4% | 1.12 | 33.7% | 1.21 | . % | . |
| Other Revenue and Net Gains or Losses | | | | | | | | | |
| Other revenue as % of total revenue | 0.0% | 5.1% | 0.00 | 3.2% | 0.00 | 2.9% | 0.00 | . % | . |
| Net gains/losses as % of net income | -0.2% | 5.3% | -0.04 | 5.8% | -0.04 | 0.4% | -0.59 | . % | . |
| Expenses as % of Total Expenses | | | | | | | | | |
| Salary/fringe benefit[\$4,375,923] | 34.6% | 47.8% | 0.72 | 52.1% | 0.66 | 51.8% | 0.67 | . % | . |
| Supplies and services[\$4,866,263] | 38.5% | 40.5% | 0.95 | 36.4% | 1.06 | 34.0% | 1.13 | . % | . |
| Capital component [\$3,411,944] | 27.0% | 8.7% | 3.10 | 8.1% | 3.33 | 10.0% | 2.68 | . % | . |
| Bad debt [\$0] | 0.0% | 3.0% | 0.00 | 3.4% | 0.00 | 4.1% | 0.00 | . % | . |
| Fiscal Statistics | | | | | | | | | |
| Operating margin | 12.8% | 6.1% | 2.12 | 9.2% | 1.39 | 6.0% | 2.15 | . % | . |
| Total hospital profit margin | 12.8% | 6.4% | 2.01 | 9.7% | 1.32 | 6.0% | 2.14 | . % | . |
| Return on equity | 35.1% | 10.0% | 3.51 | 12.2% | 2.86 | 12.9% | 2.73 | . % | . |
| Current ratio | 2.0 | 2.5 | 0.79 | 3.0 | 0.67 | 1.6 | 1.21 | . | . |
| Days in net patient accounts receivable | 68.3 | 57.8 | 1.18 | 61.1 | 1.12 | 66.9 | 1.02 | . | . |
| Average payment period | 48.2 | 52.6 | 0.92 | 48.8 | 0.99 | 68.0 | 0.71 | . | . |
| Equity financing | 41.3% | 56.2% | 0.73 | 65.6% | 0.63 | 49.6% | 0.83 | . % | . |
| Long-term debt to equity ratio | 1.1 | 0.5 | 2.41 | 0.3 | 3.51 | 0.6 | 1.77 | . | . |
| Times interest earned | 3.2 | 5.0 | 0.64 | 9.2 | 0.35 | 4.0 | 0.81 | . | . |
| Total asset turnover | 1.1 | 0.9 | 1.29 | 0.8 | 1.38 | 1.1 | 1.06 | . | . |
| Average age of plant: years | 1.6 | 9.5 | 0.17 | 9.3 | 0.18 | 9.2 | 0.18 | . | . |
| Increase (decrease) total net patient rev | . % | . % | . | . % | . | . % | . | . % | . |
| Output gross rev (% of total gross pt. rev) | 89.2% | 44.1% | 2.02 | 53.4% | 1.67 | 65.7% | 1.36 | . % | . |
| Net Revenue Statistics | | | | | | | | | |
| Inpatient net revenue per discharge | \$5,877 | \$7,870 | 0.75 | \$5,095 | 1.15 | \$3,434 | 1.71 | . | . |
| Inpatient net revenue per day | \$2,939 | \$1,834 | 1.60 | \$1,516 | 1.94 | \$1,535 | 1.91 | . | . |
| Outpatient net rev per visit | \$4,053 | \$343 | 11.8 | \$342 | 11.9 | \$232 | 17.5 | . | . |